



REQUEST FOR PROPOSALS (RFP): CEMETERY MONUMENT CLEANING

Issuing Organization: Town of Madison & Madison Cemetery Committee

Release Date: July 21, 2026

Proposal Submission Deadline: August 17, 2026

Contact the Finance Office (207-696-4170 or finance@madisonmaine.com to gain Cemetery addresses if needed.

1. PROJECT OVERVIEW & GOAL

The Town of Madison & Cemetery Committee are seeking competitive proposals from qualified preservation contractors to provide professional cleaning services for headstones and monuments at 3 small Cemeteries- Barron Corner/E. Walters Cemetery(18), Stoutamyer(35) Cemetery and E. Thompson Cemetery(25)

The project aims to remove biological growth (lichen, moss, algae), dirt, and pollutants to stabilize the monuments. Because the cemeteries contain irreplaceable historic markers, **the committee mandates a strict preservation-first approach.** Contractors must use non-destructive, historically appropriate methods.

2. STRICT METHODS & SPECIFICATIONS

A. Mandated Practices

- **Manual Scrubbing Only:** All cleaning must be performed using hand pump sprayers and soft-bristle natural or nylon brushes.
- **Pre-wetting:** Stones must be thoroughly saturated with clean water prior to applying any cleaning solution.
- **Biological Cleaners:** Contractors must use safe, eco-friendly, pH-neutral quaternary ammonium compounds. Approved solutions include **D/2 Architectural Antimicrobial** or an equivalent product.
- **Rinsing:** Stones must be thoroughly rinsed with clean, low-pressure water.
- **Repairing and Resetting Stones:** Some stones may require epoxy and work to the base to reset and restore closer to the original state.

B. Strictly Prohibited Practices



- **NO Pressure Washers / Power Washers:** The use of any mechanized pressure washing equipment is prohibited. High pressure destroys fragile historic stone surfaces and accelerates erosion. [1]
- **NO Harsh Chemicals:** The use of household bleach, muriatic acid, specialized stone acids, or abrasive scouring powders is prohibited.
- **NO Metal Tools:** Wire brushes, metal scrapers, or abrasive pads are prohibited.

3. SCOPE OF WORK

The exact inventory will be finalized upon contract award, but bidders should structure their pricing based on the following estimated categories:

- **Total Estimated Number of Stones:** 80 or less
- **Composition:** The cemetery features a mix of modern granite markers and delicate historic stones (including marble, limestone, sandstone, slate and even some granite.)
- **Before/After Documentation:** The contractor must take quality digital photographs of sample stones before and after cleaning to provide to the Town as a final project log.

4. CONTRACTOR QUALIFICATIONS

Bidders must submit evidence of their capability to handle historic materials, including:

- **Experience:** Contractor will specialize in cemetery monument preservation and preferably historic masonry construction.
- **References:** A list of three (3) professional references from similar historic cemetery projects.
- **Insurance:** Proof of Commercial General Liability and Worker's Compensation insurance.

5. PROJECT TIMELINE & BUDGET CAP

- **Project Start Date:** As soon as possible.
- **Project Completion Deadline:** We would like to see the work started before fall, but it is permissible to carry it into the spring. Work must cease for the season when temperatures drop below 40 degrees Fahrenheit.



(Diagram provided as a guide for roughly what information is expected to be found in your bid proposal)

Monument Category	Estimated Quantity	Unit Price (Per Stone)	Total Category Cost
Flat / Flush Markers		\$ _____ \$ _____	
Standard Upright Headstones		\$ _____ \$ _____	
Large Monuments / Obelisks		\$ _____ \$ _____	
TOTAL PROJECT BID COST			\$ _____

[1] <https://www.cem.va.gov>